**Corporate Account Manager**

The Frontline Group’s talented people are what make us the successful business we are, at the forefront of driving innovation within a fast paced and dynamic industry.

**The magazine supply chain is complex and the Frontline Group ensures that the biggest brands in the magazine market reach retail shelves in the right quantity and at the right time. This involves managing relationships with Printers, Carriers, Wholesalers and Retailers on behalf our Publishing Partners; – Bauer Media, H Bauer, Haymarket and Immediate Media Co.**

Gold Key Media is part of the Frontline Group - the leading Magazine Distributor in the UK who continue to innovate the supply chain.

We are currently recruiting for Corporate Account Manager. This exciting opportunity is offered as a permanent, full time position.

Based in Oxford Circus in central London with a competitive salary and bonus structure, our Corporate Account Manager will be responsible for managing and growing all accounts that fall under the corporate division at Gold Key Media.

Working closely alongside other sales and operations teams, they are responsible for achieving both their own individual targets as well as those of the company. New business development is an important part of the role – finding and securing new accounts, whilst increasing commercial value from the existing corporate account base. Therefore a high level of Account Management is required, as well as excellent time management skills, attention to detail and the ability to work well under pressure within a fast-paced environment.

This fantastic position would suit someone with at least 1 years Sales/ Account Management experience.

The ideal applicant will be able to demonstrate the following skills and qualities:

* At least 1 years Sales/Account Management experience
* Attention to detail
* High level of planning and organisational skills
* Multi tasker
* Innovative - Entrepreneurial
* Sales/results driven
* Passionate and Enthusiastic
* Forward thinking
* Positive approach
* Excellent communication skills
* Product and Market Knowledge

If you feel you want to work in a dynamic and exciting environment please send your CV along with a covering letter **to** <https://beta.smartrecruitonline.com/p/job/Corporate-Account-Manager-11638>

**The deadline for applications is 27th June 2019**